

## PASSENGER CARS

Hybrid Version					All-Gas Version					Cost Factor Differentials				
	Make	Model	Series	Total Fuel Costs	Total Cost of Ownership	Make	Model	Series	Total Fuel Costs	Total Cost of Ownership	Hybrid Premium <sup>1</sup>	Price	Hybrid Fuel Cost Savings <sup>2</sup>	Hybrid Total Cost of Ownership Savings <sup>3</sup>
	Acura	ILX Hybrid	4D Sedan	\$ 9,123	\$ 60,631	Acura	ILX	Base 4D Sedan at	\$ 13,471	\$ 57,241	\$ 6,978	\$	\$ 4,348	\$ (3,390)
	BMW	3-Series Hybrid	ActiveHybrid 4D Sedan	\$ 13,007	\$ 91,904	BMW	3-Series	328i xDrive 4D Sedan	\$ 16,147	\$ 87,641	\$ 6,816	\$	\$ 3,140	\$ (4,263)
	BMW	5-Series Hybrid	ActiveHybrid 4D Sedan	\$ 14,921	\$ 110,356	BMW	5-Series	535i xDrive 4D Sedan	\$ 16,333	\$ 105,860	\$ 4,320	\$	\$ 1,412	\$ (4,496)
	BMW	7-Series Hybrid	ActiveHybrid 4D Sedan	\$ 14,753	\$ 188,997	BMW	7-Series	750Li xDrive 4D Sedan	\$ 20,634	\$ 172,153	\$ 19,200	\$	\$ 5,881	\$ (16,844)
\$	Ford	C-Max Hybrid	SE 5D Hatchback	\$ 8,072	\$ 49,500	Ford	Focus	Titanium 5D Hatchback	\$ 10,782	\$ 52,941	\$ 1,338	\$	\$ 2,710	\$ 3,441
	Ford	Fusion Hybrid	S 4D Sedan	\$ 7,358	\$ 47,856	Ford	Fusion	S 4D Sedan	\$ 12,597	\$ 45,172	\$ 5,723	\$	\$ 5,239	\$ (2,684)
\$	Honda	Accord Hybrid	4D Sedan	\$ 6,298	\$ 50,404	Honda	Accord	LX 4D Sedan at	\$ 11,111	\$ 50,726	\$ 4,283	\$	\$ 4,813	\$ 322
	Honda	CR-Z	Base 2D Coupe at	\$ 8,573	\$ 48,543	Honda	Civic	LX 4D Sedan at	\$ 10,002	\$ 44,045	\$ 4,014	\$	\$ 1,429	\$ (4,498)
\$	Hyundai	Sonata Hybrid	4D Sedan	\$ 8,499	\$ 52,842	Hyundai	Sonata	SE 4D Sedan	\$ 11,965	\$ 55,751	\$ 229	\$	\$ 3,466	\$ 2,909
	Infiniti	Q50 Hybrid	4D Sedan RWD	\$ 11,836	\$ 78,784	Infiniti	Q50	Base 4D Sedan RWD	\$ 16,435	\$ 72,727	\$ 9,139	\$	\$ 4,599	\$ (6,057)
	Infiniti	Q70 Hybrid	4D Sedan RWD	\$ 11,799	\$ 103,008	Infiniti	Q70	Premium 4D Sedan 3.7 AWD	\$ 18,730	\$ 96,379	\$ 7,950	\$	\$ 6,931	\$ (6,629)
	Kia	Optima Hybrid	LX 4D Sedan	\$ 8,417	\$ 55,817	Kia	Optima	LX 4D Sedan at	\$ 12,252	\$ 52,815	\$ 5,329	\$	\$ 3,835	\$ (3,002)
\$	Lexus	CT 200h	5D Hatchback	\$ 7,612	\$ 54,707	Lexus	IS 250	4D Sedan at	\$ 15,450	\$ 66,242	\$ (6,277)	\$	\$ 7,838	\$ 11,535
\$	Lexus	ES 300h	4D Sedan	\$ 8,015	\$ 66,961	Lexus	ES 350	4D Sedan	\$ 13,673	\$ 68,379	\$ 4,106	\$	\$ 5,658	\$ 1,418
\$	Lexus	GS 450h	4D Sedan	\$ 11,827	\$ 96,060	Lexus	GS 350	4D Sedan RWD	\$ 16,788	\$ 87,763	\$ 12,032	\$	\$ 4,961	\$ (8,297)
	Lincoln	MKZ Hybrid	4D Sedan	\$ 8,524	\$ 65,569	Lincoln	MKZ	4D Sedan 2.0 FWD	\$ 12,671	\$ 69,643	\$ (17)	\$	\$ 4,147	\$ 4,074
	Mercedes-Benz	E-Class Hybrid	E400 4D Sedan	\$ 14,001	\$ 106,909	Mercedes-Benz	E-Class	E350 4D Sedan 4MATIC	\$ 16,110	\$ 102,698	\$ 2,509	\$	\$ 2,109	\$ (4,211)
	Toyota	Camry Hybrid	LE 4D Sedan	\$ 7,686	\$ 48,605	Toyota	Camry	LE 4D Sedan	\$ 11,472	\$ 47,910	\$ 3,925	\$	\$ 3,786	\$ (695)
	Toyota	Prius	Base 5D Hatchback	\$ 6,298	\$ 45,499	Toyota	Corolla	LE 4D Sedan at	\$ 9,764	\$ 42,185	\$ 5,486	\$	\$ 3,466	\$ (3,314)
\$	Toyota	Prius c	Base 5D Hatchback	\$ 6,208	\$ 39,058	Toyota	Yaris	LE 5D Hatchback at	\$ 10,117	\$ 39,667	\$ 4,542	\$	\$ 3,909	\$ 609
	Toyota	Prius v	5D Hatchback	\$ 7,432	\$ 47,922	Toyota	Matrix	4D Hatchback at	\$ 11,973	\$ 43,058	\$ 10,960	\$	\$ 4,541	\$ (4,864)
	Volkswagen	Jetta Hybrid	Trendline 4D Sedan Turbo	\$ 8,111	\$ 51,568	Volkswagen	Jetta	Trendline + 4D Sedan 2.0 at	\$ 13,352	\$ 46,646	\$ 9,462	\$	\$ 5,241	\$ (4,922)

## SUVs and CROSSOVERS

Hybrid Version					All-Gas Version					Cost Factor Differentials				
	Make	Model	Series	Total Fuel Costs	Total Cost of Ownership	Make	Model	Series	Total Fuel Costs	Total Cost of Ownership	Hybrid Premium <sup>1</sup>	Price	Hybrid Fuel Cost Savings <sup>2</sup>	Hybrid Total Cost of Ownership Savings <sup>3</sup>
	Audi	Q5 Hybrid	4D Utility	\$ 14,558	\$ 95,111	Audi	Q5	Technik 4D Utility 2.0T	\$ 16,751	\$ 86,661	\$ 8,492	\$	\$ 2,193	\$ (8,450)
	Infiniti	QX60 Hybrid	Premium 4D Utility AWD	\$ 11,965	\$ 83,640	Infiniti	QX60	Premium 4D Utility AWD	\$ 15,611	\$ 83,052	\$ 3,780	\$	\$ 3,646	\$ (588)
	Lexus	RX 450h	4D Utility AWD	\$ 12,867	\$ 89,629	Lexus	RX 350	Base 4D Utility AWD	\$ 16,793	\$ 78,494	\$ 15,013	\$	\$ 3,926	\$ (11,135)
	Nissan	Pathfinder Hybrid	SV 4D Utility 4WD	\$ 12,293	\$ 64,688	Nissan	Pathfinder	SV 4D Utility 4WD at	\$ 15,611	\$ 64,367	\$ 3,834	\$	\$ 3,318	\$ (321)
	Porsche	Cayenne Hybrid	S 4D Utility	\$ 17,652	\$ 117,436	Porsche	Cayenne	S 4D Utility	\$ 21,052	\$ 116,791	\$ 4,750	\$	\$ 3,400	\$ (645)
	Subaru	XV Crosstrek Hybrid	5D Hatchback at	\$ 10,667	\$ 56,336	Subaru	XV Crosstrek	Touring 5D Hatchback at	\$ 11,841	\$ 53,097	\$ 4,116	\$	\$ 1,174	\$ (3,239)
	Toyota	Highlander Hybrid	LE 4D Utility	\$ 11,373	\$ 65,950	Toyota	Highlander	LE 4D Utility FWD	\$ 15,865	\$ 57,878	\$ 11,516	\$	\$ 4,492	\$ (8,072)

\* Vincentric performed analysis comparing the total cost of ownership of 2014 model year hybrid vehicles vs. their all-gas counterparts. This analysis uses data from November 2014 with results based on 25,000 kilometers per year over 5 years.

\*\* Not all hybrids have a gasoline-powered counterpart of the same model. In those instances, we compared using what we determined to be the most similar alternative from the same brand.

<sup>1</sup> **Price Premium** - Shows how much more (or less) you pay for the hybrid compared to a similar all-gasoline powered vehicle.

<sup>2</sup> **Total Cost of Ownership Savings** - Shows the cost of ownership savings of the hybrid compared to a similar all-gasoline powered vehicle.

<sup>3</sup> **Fuel Cost Savings** - Shows the fuel savings of the hybrid compared to a similar all-gasoline powered vehicle.

\$ Represents hybrid vehicles with lower total cost of ownership compared to their all-gas counterpart.

📦 Represents the five hybrid vehicles with the greatest fuel cost savings compared to their all-gas counterpart.